



# Wolf Tracks

A Newsletter for Red Wolf Lakeside Lodge Homeowners and Guests



## Come Celebrate Your Ownership With Us!

The Red Wolf Lakeside Lodge Board of Directors and Management Team would like to invite you to attend our Annual Homeowners Association Celebration and Meeting to be held **June 12, 2010 at 2:30pm at the North Tahoe Community Conference Center.**

Come celebrate your ownership with us. The festivities will include a complimentary barbecue and an awesome raffle!

The Agenda for the Annual Meeting is as follows:

- Approval of the minutes of the previous annual meeting.
- Election of three members to the Board of Directors.
- Transaction of any business that may properly come before the meeting or any reconvening thereof.

*(Continued on enclosed insert.)*

**Saturday, June 12, 2010**

**11:30am-1:00pm**

**Complimentary Barbeque**

**2:30pm**

**Annual Owners' Meeting**

**We can't wait to see you...**  
RSVP with Owner Services today by calling 888-477-6967.

## Owner Appreciation Program

To All Owners at Grand Pacific Resorts:

I was recently approving a large purchase order for replacement furniture at one of our resorts, and I had an "Ah Ha!" moment... Why not make the same great **bulk wholesale pricing** available to all our Homeowners, as another benefit of ownership? After all, as your management company, we continually negotiate great prices and find the most durable products for the 1,000+ condos we manage on your behalf. Retail furniture stores mark up most of these items 50-100%! Why not pass on the savings to all of you for your homes?!

So, we are launching a "test" of our new **Owner Appreciation Program...**

For the **week before and the week after your resort's Annual Meeting**, you can purchase at **zero mark-up** some of the same high-quality items you find in your vacation ownership unit. Using our bulk buying power on what is known in the hospitality

industry as FF&E – furniture, fixtures and equipment – Grand Pacific Resorts is going to make selected items available to you at our wholesale prices. Grand Pacific Resorts *will not make a single penny* on this service. It is being offered to you at cost because you are a valued member of the Grand Pacific Resorts family.

We are going to start small and grow the program over the next few years. Initially, we will test out just a few products where we can pass on our fantastic pricing, compared to what's available to you out in the marketplace. For some products, like home electronics, retail margins are already razor thin, and you can already buy at nearly the same price at Costco or Best Buy. But for other products, like mattresses and bedding for instance, the mark-ups at retail stores are huge, so we can pass through great prices to you.



Replace that lumpy box springs and begin enjoying a peaceful night's rest on **The Evergreen by Sleep Therapy**, made exclusively for Grand Pacific Resorts. This is the same fantastic mattress we use in all our newest GPR condos and would cost you *hundreds* of dollars more at your local department or furniture store!

*(Continued on page 3)*

# Calendar of Local Events

**May 21-22, 2010**

## Sunchaser Challenge for Endangered Species Day

A fun filled adventure race for amateur athletes in conjunction with National Endangered Species Day at Northstar. 530-581-8702

**June 18-20, 2010**

## Lake Tahoe Concours d' Elegance

The 38th annual boat show kicks off the 2010 boating season and Father's Day weekend in classic style at Carnelian Bay. Be a part of the beauty and history of some of the finest wooden and early fiberglass boat restorations in the world! Visit [LakeTahoeConcours.com](http://LakeTahoeConcours.com) or call 530-581-4700.

**July 10, 2010**

## Historic Fish Hatchery Open House and Children's Environmental Science Day

The Historic Fish Hatchery in Tahoe City celebrates its opening with a Children's Environmental Science Day and Open House. This family event includes hands-on science activities to create awareness of the unique ecology of Lake Tahoe. Call 775-881-7562.

*(Continued on page 3)*



[www.LakeTahoeConcours.com](http://www.LakeTahoeConcours.com)

**RCI POINTS 101**  
Classes held weekly!  
For a schedule, call  
530-546-6262

# Time For Reflection...



*"It's not the years  
in your life that  
count... its the life  
in your years"*

– Adlai Stevenson

I do hope that you  
enjoy reading these  
words of wisdom

quoted by some very insightful people.  
Perhaps they will open the door to some  
personal reflection as they did for me.

*"There are many wonderful things  
that will never be done if you do not  
do them"*

– W. Gretzky

*"Don't be afraid your life will end; be  
afraid it will never begin"*

– G. Hansen

*"You don't become happy by pursuing  
happiness. You become happy by living  
a life that means something"*

– H. Kushner

*"There are some kind of men that are  
so busy worrying about the next life,  
they've never learned to live in  
this one"*

– To Kill A Mockingbird

As we have already experienced,  
life passes by so quickly. Every  
opportunity NOT taken to share  
quality time with our loved ones  
becomes an opportunity missed!

*"You cannot have a better past"*

– R. Carlson

Personally speaking, I have  
uncovered many of these missed  
opportunities. I told myself on  
numerous occasions that there will be  
a more convenient time in the future.  
The truth is, we do not know what  
the future has in store for us and I am  
learning not to put off until tomorrow  
the opportunities that stand before  
me today!!

If you haven't already done so, I urge you  
to take time out of your busy schedules  
and begin to create life changing  
memories for you and your loved ones.

There is no amount of money that can  
replace such priceless experiences.

If you would like a refresher course on  
how to better utilize all of your ownership  
benefits and seize the moments that will  
enrich your lives, please feel free to call  
me anytime.

For those of you who have had the  
opportunity to begin your vacation journey  
with the RCI POINTS program, I would  
love to hear about your experiences. If  
you haven't yet had the opportunity to  
inquire about the RCI POINTS program,  
I would be happy to take the time and  
explain the many wonderful vacation  
benefits available to you. I know that you  
will find this to be time well spent.

**Enjoy the journey ahead!!!**

**Lisa Feinberg**

Owner Services

530-546-3952, ext.107

[lisafeinberg@charter.net](mailto:lisafeinberg@charter.net)



**NOW OFFERING...  
HOA FORECLOSURE  
WEEKS FOR PURCHASE!!**

*Lowest prices ever  
available to our  
Red Wolf Owners!*

Call Lisa Feinberg, Owner Services  
for details 530-546-3952 (Ext. 107)

# Owner Appreciation Program (Continued from page 1)

We will be sending you more info about our new Owner Appreciation Program and how it can save you money around the time of your Annual Owners' Meeting, which takes place on **Saturday, June 12th**. You will be able to order by phone, FAX or in person at the meeting.



And all items purchased through the Owner Appreciation Program will be shipped directly to you **at cost**.

Grand Pacific Resorts values the trust you place with us to ensure the quality of your family's vacation experience. Our whole team works hard to serve you. Now we look forward to strengthening your purchasing power and helping you save your hard-earned dollars by passing on our bulk purchasing pricing to you, as another benefit of your GPR ownership.

Respectfully,

**David S. Brown**, Co-President

# Calendar of Local Events

(Continued from page 2)

## July 12-18, 2010 Reno-Tahoe Open

As the PGA TOUR's only summertime event on the West Coast, the 12th annual Reno-Tahoe Open takes place at northern Nevada's only Jack Nicklaus Signature Design course, Montréux Golf & Country Club and includes two pro-am tournaments in addition to top notch PGA TOUR action and a \$3.5 million prize purse. Visit [www.RenoTahoeOpen.com](http://www.RenoTahoeOpen.com) or call 775-322-3900.

\*Event dates and times are subject to change.

# We Are Making the Move to Paperless!

In our continued efforts to reduce our impact on the environment, your resort in collaboration with Grand Pacific Resort Management is now offering you, our Owners, the opportunity to receive your newsletter via email.

going **Green!**



Opt in now! All you need to do is:

1. Go to [www.grandpacificresorts.com](http://www.grandpacificresorts.com)
2. Click on **Owner Services**
3. Click on **Online Newsletters**
4. Fill in the form to sign up

Please partner with us to Go Green, which will help save the environment and also be a cost savings for your Association.



## Congratulations!

Employee of the Year - 2009  
Micaela Estrada-Nunez

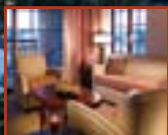
At Grand Pacific Resorts annual employee celebration dinner in February of this year, many employees were rewarded for their contributions to providing such great vacations to all of our Owners and Guests in the Grand Pacific Resorts family. Congratulations go to Micaela Estrada-Nunez for earning our Employee of the Year award for 2009. Micaela joined the team only nine months ago as a Housekeeper. She excels in her position, taking exceptional pride in the quality of her work. We at Red Wolf Lakeside Lodge are proud to have her on our team. Congratulations, Micaela.



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- The newest, largest and most luxurious resort in our GPR family of resorts
- Hilton Grand Vacations Club's first affiliated resort on the California Coast
- Luxurious vacation villas with panoramic ocean views
- Exceptional resort amenities and services
- HGVClub's flexible point-based reservation system

**For this exciting opportunity to expand your vacation ownership call Lisa at 888-733-9653**

# Board of Directors' Meeting Highlights

**March 2, 2010** – President Eric Siegel called the meeting to order at 10:09am. Board members in attendance were Eric Siegel, Patrick Fernane, Paul Seaman, Robert Shipley and Peter Grant. Representing Management were Mary Dieckmann, Regional Director of Resort Operations; and Erin O'Brien, Resort Manager. Lois Sklar took the minutes.

## ***The following actions took place:***

- The Board approved the Minutes of the December 8, 2009 Board of Directors' meeting.
- An overview of Front Desk Operations, Housekeeping, Maintenance, Activities, Administration and Year-end Fiscal Performance was presented.
- The Board determined that multiple week Owners have a deeded right to reserve all of their weeks on their first available call-in date that cannot be changed.
- The meeting was adjourned at 11:07am.

**Note:** If you wish to have a copy of the Minutes for your records, please send your request along with a (\$.63) stamped self-addressed envelope to Grand Pacific Resort Services, L.P., 5900 Pasteur Court, Suite 200, Carlsbad, CA 92008, Attn: Lois Sklar.



## 2010 Meeting Dates

**Saturday, June 12, 2010, 1pm**  
Red Wolf Lakeside Lodge

**Saturday, June 12, 2010, 2:30pm**  
Annual Owners Meeting, NTCCC

**Tuesday, October 5, 2010, 10am**  
Red Wolf Lakeside Lodge

**Tuesday, December 7, 2010, 10am**  
Red Wolf Lakeside Lodge

**Note:** Owners are welcome to attend any regular Board meeting. Board meeting agendas are posted at the resort four days prior to the meeting. If you would like a copy of the final agenda for any Board meeting mailed to you, please contact your Resort Manager prior to the meeting. Since meeting times and location are subject to change, please contact your Resort Manager in advance to reconfirm the exact time and location.



## Fast Track Payment Processing!

**List your unit for rent online and receive:**

- Fast Track Payment Processing – receive your Owner Rental Proceeds within two weeks of your rental.
- Instant email acknowledgement of your listing.
- No waiting on mail processing time!
- Waive \$25 mail processing fees for listing your rental.
- First in, first rented, highest return! Accepting contracts for 2010 & 2011.



GRAND PACIFIC RESORTS  
Time Away...Time Together...

[www.gpresorts.com/rentyourweek](http://www.gpresorts.com/rentyourweek)

### Red Wolf Lakeside Lodge

7630 North Lake Blvd., Tahoe Vista, CA 96148

530-546-6262 ext. 0

[www.RedWolfLakesideLodge.com](http://www.RedWolfLakesideLodge.com)

**Lisa Feinberg** – Resort Sales/Owner Services  
888-733-9653

### Owner Services

5900 Pasteur Ct., Ste. 200, Carlsbad, CA 92008

888-477-6967 (International Owners 760-827-4100)

**RCI Key Client Member Services**  
800-743-3305

**Grand Pacific Exchange**  
866-325-6295

**Assessment, Billing & Collection**  
800-234-6222

**Bonus Time and ResorTime.com**  
877-477-7368

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Carlsbad, CA 92008



# Come Celebrate Your Ownership With Us!



(Continued from page 1)

You are urged to fill in, date, sign and return the enclosed postage-paid proxy card whether or not you plan to attend the meeting. Such action will not affect your right to vote in person should you decide to attend. If a quorum of the membership is not present at the meeting, either in person or by proxy, the Association may be required to adjourn and reschedule the meeting at an additional expense to the Association, which is paid from your assessments. Therefore, you are urged to complete, sign and return the proxy card immediately. *Note: Checking the blank marked "withhold" will ensure that your proxy will not be voted, but will still count toward the quorum requirement.* By signing and returning the proxy card, you, as an owner and member of Red Wolf Lakeside Lodge Owners Association, may appoint Patrick Fernane as Proxyholder or name an

alternate proxyholder. (Note that the proxyholder must be in attendance at the Annual Meeting.)

With full power of substitution, they will vote and otherwise represent you at the annual meeting on June 12, 2010, and at any reconvening thereof. They will vote your membership as fully as you would if you were personally present, upon such business as may properly come before the meeting. You may revoke this proxy in writing at any time and it will not be used if you attend the meeting and vote in person. The proxy will be voted as you indicate and, if no indication has been made, it will be voted as the Proxyholder deems advisable on the matters set forth above. You will find statements from the various candidates listed on the reverse side of this insert.

## 2012 Reservation Request Calendar

**H** – High Season Week  
**S** – Swing Season Week

WEEK#	YOUR WEEK 2012	FIRST CALL-IN DATE
1H	Jan 1-Jan 8	1/2/10
2H	Jan 8-Jan 15	1/9/10
3H	Jan 15-Jan 22	1/16/10
4H	Jan 22-Jan 29	1/23/10
5H	Jan 29-Feb 5	1/30/10
6H	Feb 5-Feb 12	2/6/10
7H	Feb 12-Feb 19	2/13/10
8H	Feb 19-Feb 26	2/20/10
9H	Feb 26 - Mar 4	2/27/10
10H	Mar 4 - Mar 11	3/6/10
11H	Mar 11 - Mar 18	3/13/10
12H	Mar 18 - Mar 25	3/20/10
13H	Mar 25 - Apr 1	3/27/10
14H	Apr 1 - Apr 8	4/3/10
15S	Apr 8 - Apr 15	4/10/10
16S	Apr 15 - Apr 22	4/17/10
17S	Apr 22 - Apr 29	4/24/10
18S	Apr 29 - May 6	5/1/10
19S	May 6 - May 13	5/8/10
20S	May 13 - May 20	5/15/10
21H	May 20 - May 27	5/22/10
22H	May 27 - June 3	5/29/10
23H	June 3 - Jun 10	6/5/10
24H	Jun 10 - June 17	6/12/10
25H	Jun 17 - Jun 24	6/19/10
26H	June 24 - Jul 1	6/26/10

WEEK#	YOUR WEEK 2011	FIRST CALL-IN DATE
27H	Jul 1 - Jul 8	7/3/10
28H	Jul 8 - Jul 15	7/10/10
29H	Jul 15 - Jul 22	7/17/10
30H	Jul 22 - Jul 29	7/24/10
31H	July 29 - Aug 5	7/31/10
32H	Aug 5 - Aug 12	8/7/10
33H	Aug 12 - Aug 19	8/14/10
34H	Aug 19 - Aug 26	8/21/10
35H	Aug 26 - Sept 2	8/28/10
36H	Sept 2 - Sept 9	9/4/10
37H	Sept 9 - Sept 16	9/11/10
38H	Sept 16 - Sept 23	9/18/10
39S	Sept 23 - Sept 30	9/25/10
40S	Sept 30 - Oct 7	10/2/10
41S	Oct 9 - Oct 14	10/9/10
42S	Oct 14 - Oct 21	10/16/10
43S	Oct 21 - Oct 28	10/23/10
44S	Oct 28 - Nov 4	10/30/10
45S	Nov 4 - Nov 11	11/6/10
46S	Nov 11 - Nov 18	11/13/10
47S	Nov 18 - Nov 25	11/20/10
48S	Nov 25 - Dec 2	11/27/10
49S	Dec 2 - Dec 9	12/4/10
50H	Dec 9 - Dec 16	12/11/10
51H	Dec 16 - Dec 23	12/18/10
52H	Dec 23 - Dec 30	12/25/10
	Dec 30 - Jan 6	1/1/11

# Board of Directors Statement of Candidates



**Peter W. Grant** (*Incumbent*)  
*Lake Tahoe, CA*

**EDUCATION** – Washington State University / BA – Hotel Administration

**QUALIFYING EXPERIENCE** – I have 29 years of experience in the design, development and operation of Vacation Ownership resorts in Lake Tahoe and Squaw Valley. As Managing General Partner, I was responsible for overseeing all phases of development and the sell-out of the Red Wolf from 1995 to 2001. Today, the Red Wolf Lakeside Lodge continues to be a very special resort on the shore of Lake Tahoe and is successfully operated by its homeowners association. For 15 consecutive years, Resort Condominiums International has awarded the Red Wolf Lakeside Lodge their highest designation, the Gold Crown rating and it is consistently among the highest rated resorts in all of Lake Tahoe.

**OBJECTIVES** – Today, the Red Wolf is a fully mature, financially stable, sold out resort. However, current economic conditions will clearly present new challenges to the board and our association for the foreseeable future. In the years ahead, The Red Wolf will face important operational and resort improvement issues and opportunities. This includes continuing to attract and retain the very best employees in a highly competitive Lake Tahoe marketplace and implementing practical, cost effective solutions for ongoing capital improvement projects. As always, I will carefully focus on maintaining a proper balance between controlling costs and ensuring the superior resort experience that our owners have grown to expect. I look forward to continue working with my fellow board members on this very special property. I appreciate your ongoing support.

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**Paul G. Seaman** (*Incumbent*)  
*Carson City, NV*

**EDUCATION** – Bachelor of Science - Information Systems – Business Administration, University of Nevada, Reno

**QUALIFYING EXPERIENCE** – Incumbent, have never missed a board meeting – lives near resort, abreast of local economy. Long time owner at RWLL. 30 years business continuity and administration – State of Nevada. 13 years technology consultancy business. Independent of the Timeshare Resort Industry.

**OBJECTIVES** – Positively support resort management and objectively represent the ownership majority. Promote and advance RWLL as a valuable asset to each and every owner. Help sustain cost effectiveness while maintaining our Gold Crown rating. Continue to pursue lakefront landscaping issues.

**Eric M. Siegel** (*Incumbent*)  
*Carlsbad, CA*

**EDUCATION** – BA/BS from California State University - Fullerton

**QUALIFYING EXPERIENCE** – I currently serve on several Boards of Directors, including Red Wolf Lakeside Lodge as President. I had been the Director of Resorts for Grand Pacific Resort Services for 19 years...but have recently retired. Prior to joining Grand Pacific, I served four years as Regional Manager for American Adventure and 13 years as Operations Manager with Walt Disney Company and Marriott. I also built and owned 7 Chuck E. Cheese restaurants in the Minneapolis area.

**OBJECTIVES** – I will monitor operations to ensure effective and efficient use of funds to allow us to provide quality at low cost, and to incorporate the needs and objectives of owners into the operational infrastructure of Red Wolf Lakeside Lodge... one of California's best timeshare resorts! It is essential to address, through management, the development of teamwork and the establishment and acceptance of common goals between Red Wolf Lakeside Lodge's management and its owners. I am dedicated to improving communications and response time for owners in house and to ensuring a consistent vacation experience of high quality and standards to all owners, exchangers, and guests.

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**Jim Collings**  
*Palm Desert, CA*

**EDUCATION** – Stanford University

**QUALIFYING EXPERIENCE** – Financial advisor; business owner; management consultant; 38 years of viable experience.

**OBJECTIVES** – To help preserve the Lake Tahoe and Red Wolf Lakeside Lodge experience for the benefit of my family and all the owners for many years to come.

# Annual Owner 2010 PROXY

The undersigned acknowledges receipt of the notice for the Annual Meeting of the Red Wolf Lakeside Lodge Owners Association, Inc. to be held on June 12, 2010, and appoints Patrick Fernane as Proxyholder with full power of substitution, unless an Alternate Proxyholder is named. This proxy will be voted as indicated. Where no indication is made, or if you fail to cast all the votes to which you are entitled, the Proxyholder will cast all unused votes as seen fit on any business which may properly come before the meeting or any reconvening thereof.

**Alternate Proxyholder:** \_\_\_\_\_

*(Must be present at Annual Meeting)*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**CANDIDATES:** Three (3) candidates will be elected. As an Annual Owner, you may cast a total of six (6) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. Please print clearly. Unreadable names will not be counted. Do not cast fractional votes. **Fill in the NUMBER of votes you want that candidate to receive.**

\_\_\_ Peter W. Grant (Incumbent)                      \_\_\_ Eric M. Siegel (Incumbent)

\_\_\_ Paul G. Seaman (Incumbent)                      \_\_\_ Jim Collings

\_\_\_ Withhold

\_\_\_ Write-In \_\_\_\_\_

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just drop it in the mail once you have completely filled it in. This proxy must be received no later than: **June 10, 2010.**



# Biennial Owner 2010 PROXY

The undersigned acknowledges receipt of the notice for the Annual Meeting of the Red Wolf Lakeside Lodge Owners Association, Inc. to be held on June 12, 2010, and appoints Patrick Fernane as Proxyholder with full power of substitution, unless an Alternate Proxyholder is named. This proxy will be voted as indicated. Where no indication is made, or if you fail to cast all the votes to which you are entitled, the Proxyholder will cast all unused votes as seen fit on any business which may properly come before the meeting or any reconvening thereof.

**Alternate Proxyholder:** \_\_\_\_\_

*(Must be present at Annual Meeting)*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**CANDIDATES:** Three (3) candidates will be elected. As a Biennial Owner, you may cast a total of three (3) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. Please print clearly. Unreadable names will not be counted. Do not cast fractional votes. **Fill in the NUMBER of votes you want that candidate to receive.**

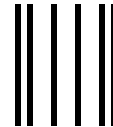
\_\_\_ Peter W. Grant (Incumbent)                      \_\_\_ Eric M. Siegel (Incumbent)

\_\_\_ Paul G. Seaman (Incumbent)                      \_\_\_ Jim Collings

\_\_\_ Withhold

\_\_\_ Write-In \_\_\_\_\_

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just drop it in the mail once you have completely filled it in. This proxy must be received no later than: **June 10, 2010.**



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## **\$99 or Less**



### **Red Wolf Lakeside Lodge**

Tahoe Vista, CA  
Studio, Sleeps 2

**Owner rates from \$99**  
Standard rates from \$149  
Reservation window: 30 days  
★★★★★



### **Royal Garden at Waikiki**

Honolulu, Oahu, HI  
Hotel Room, Sleeps 2

**Owner rates from \$76**  
Standard rates from \$89  
Reservation window: 65 days  
★★★★★



### **Magic Tree Resort**

Kissimmee, FL  
One Bedroom, Sleeps 4

**Owner rates from \$89**  
Standard rates from \$109  
Reservation window: 75 days  
★★★★★

## **Free Nights**



### **Coronado Beach Resort**

Coronado, CA  
One Bedroom, Sleeps 4

**3rd Night Free!**  
**Owner rates from \$149**  
Standard rates from \$359  
Reservation window: 60 days  
★★★★★



### **Palm Canyon**

Palm Springs, CA  
Junior Villa, Sleeps 4

**3rd Night Free!**  
**Owner rates from \$81**  
Standard rates from \$125  
Reservation window: 30 days  
★★★★★



### **Desert Rose**

Las Vegas, NV  
One Bedroom, Sleeps 4

**4th Night Free!**  
**Owner rates from \$64**  
Standard rates from \$95  
Reservation window: 120 days  
★★★★★

## **Warm Weather Destinations**



### **Carlsbad Inn Beach Resort**

Carlsbad, CA  
One Bedroom, Sleeps 4

**Owner rates from \$159**  
Standard rates from \$359  
Reservation window: 30 days  
★★★★★



### **Coronado Beach Resort**

Coronado, CA  
One Bedroom, Sleeps 4

**Owner rates from \$149**  
Standard rates from \$359  
Reservation window: 60 days  
★★★★★



### **Premiere Vacation Club at Bell Rock**

Sedona, AZ  
Studio, Sleeps 2

**Owner rates from \$89**  
Standard rates from \$149  
Reservation window: 90 days  
★★★★★

## **Spring Break Travel**



### **Tahoe Village Condominiums**

Stateline, NV  
Two Bedroom, Sleeps 4

**Owner rates from \$155**  
Standard rates from \$170  
Reservation window: 21 days  
★★★★★



### **Sea of Cortez Premiere Vacation Club**

San Carlos, Guaymas, MX  
Studio, Sleeps 2

**Owner rates from \$79**  
Standard rates from \$99  
Reservation window: 95 days  
★★★★★



### **The Sofia Hotel**

San Diego, CA  
Deluxe Queen, Sleeps 2

**Owner rates from \$99**  
Standard rates from \$139  
Reservation window: 90 days  
★★★★★

**Visit [www.ResorTime.com/\\$99orless](http://www.ResorTime.com/$99orless)**

For frequently updated Nightly Deals all under \$99.

**Call Resort Reservations at 800.846.5557**

Discounted Rates Only Available When Booking Through ResorTime.com  
Use Promo Code: Owner Savings



**ResorTime.com**  
*Luxury Escapes! Discount Rates!*

Nightly rates are quoted as affiliate timeshare owner rates and some units are not available at the owner rate. Rates, resorts and availability are subject to change. Reservation Window is the timeframe which owners are eligible for Bonus Time rates.



# Valuable Owner Benefits...

## Rent



GRAND PACIFIC RESORTS

### Owner Rental Program

- Rent Your Week and Earn Cash!
- New Fast Track Payment Processing gets your rental proceeds to you within two weeks of your unit being rented
- Receive email notifications of rental status

Enroll ONLINE at  
[www.GPResorts.com/rentyourweek](http://www.GPResorts.com/rentyourweek)  
800.831.3027

## Exchange



GRAND PACIFIC EXCHANGE

### The Many Benefits

- No Annual Membership Fees
- Exchange Fees from \$159
- Carlsbad, Hawaii, Europe and more available
- Last-Minute Weekly Deals and Monthly Specials

Deposit and Exchange ONLINE at  
[www.GPResorts.com/GPX](http://www.GPResorts.com/GPX)  
866.325.6295

## Reserve



**ResorTime.com**  
Your Bonus Time Network!

### Your Bonus Time Network

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Accepting  
2010 & 2011 Weeks!



GRAND PACIFIC RESORTS  
Time Away...Time Together...

First Enrolled,  
First Rented!

## Not Using your Timeshare Week? Don't Let It Go to Waste!

With the Grand Pacific Resorts Owner Rental Program, you can rent your week and earn CASH!  
If you're not looking to exchange or bank your week/s, our Owner Rental program is the perfect solution.

### YEARLY OWNER RENTAL AGREEMENT

PLEASE PRINT OR TYPE

Vacation Owner's Name: _____	Social Security # _____
(Spouse/Co-Owner): _____	Social Security # _____
<i>This Agreement will not be accepted unless Social Security number(s) is/are provided.</i>	
Address: _____	_____
(Street)	(City) (State) (Zip)
Telephone: Office (____) _____	Home(____) _____ Email Address: _____
Resort Name: _____	Owner Number: _____ Unit Type: _____ Week #: _____ Year of Rental: _____
Arrival Date: _____	Departure Date: _____

I, the undersigned Owner of the above described Vacation Ownership week ("VO" or "Use Week"), hereby authorize Grand Pacific Resort Management, ("GPRM") to rent such VO on my behalf, upon the following conditions:

### TERMS AND CONDITIONS

**1. TERM.** This Agreement is intended to be an annual contract, to be in effect from the date of execution through the date of occupancy for the Use Week that is the subject of the Agreement. After the date of occupancy has passed, a new agreement must be submitted should Owner wish to participate in the GPRM rental program for the next year. Each separate Use Week that the Owner wishes to rent through GPRM must be the subject of a separate Agreement. This Agreement encompasses solely the Use Week identified above.

**2. PURPOSE.** This Agreement shall govern the rights and obligations of the parties with respect to the rental of Owner's VO during any year that Owner desires to participate in GPRM rental program and so notifies the Central Reservations Department in writing. Rental Agreements will be accepted up to one year in advance of the occupancy date for the Use Week to be rented.

**3. EXCLUSIVE AGENCY.** By executing this Agreement, Owner forfeits the right to concurrently employ another rental agent or to commit the VO to any exchange organization, such as RCI or Interval International.

**4. OWNER RESERVATION.** Owner is required to advise the Central Reservations Department of his/her intention to participate in the GPRM rental program at least six (6) weeks in advance of occupancy date, and as early as 18 months in advance for best results. When entering into the rental agreement, Owner acknowledges that we reserve the right to change unit numbers in order to accommodate various guests. Should Owner utilize a portion of the use week, Owner is guaranteed a unit type but will not be guaranteed unit number owned.

**5. NON-GUARANTEED RENTAL.** Owner acknowledges that GPRM can neither guarantee that Owner's VO will be rented, in whole or part, nor rented at an established rate. GPRM agrees to use best efforts to rent the entire VO at the best possible rate, but reserves the right to rent less than the entire VO and to quote rates less than suggested rates.

GPRM'S DECISION AS TO NUMBER OF DAYS RENTED AND BEST POSSIBLE RATE FOR ALL PURPOSES OF THIS AGREEMENT SHALL BE AT THE SOLE DISCRETION OF GPRM AND FINAL.

**6. SALE OR TRANSFER OF VO.** In the event that the VO is sold, Owner agrees that sale shall be made subject to any and all pending rental reservation(s) under this Agreement and Owner shall immediately notify the Resort and Central Reservations Department of the sale.

**7. NOTIFICATION OF NON-RENTAL.** Owner Rental Department will provide notification of rental status 30 days prior to check in and again seven (7) days prior to check. Phone calls will NOT be accepted to inquire as to status of rental. All requests must be in writing by either email at OwnerRentals@GrandPacificResorts.com or faxed to (760) 828-4243.

**8. QUESTIONS AND REQUESTS FOR INFORMATION.** Owner acknowledges that all questions and requests for information, including accounting, which may arise in connection with this Agreement, shall be directed via email to OwnerRentals@GrandPacificResorts.com, faxed to (760) 828-4243 or call (800) 831-3027.

**9. INDEMNIFICATION BY OWNER.** Owner shall indemnify Homeowners Association ("Association") and GPRM holding them harmless from any losses or damages that the Association or GPRM may incur as a result of this Agreement or any failure by Owner to perform its obligations hereunder. Association or GPRM may withhold any rental received to partially protect itself against loss.

#### 10. DEDUCTION BREAKDOWN FROM RENTAL PROCEEDS.

**A. Administrative Fee.** Owner hereby expressly authorizes GPRM to deduct 40% of the gross rent as a fee payable after any applicable credit card surcharges and or package fulfillment have been deducted.

**1. Administrative/Operations/Sales & Marketing.** Administrative fees will cover all expenses incurred as a result of staff, salaries and wages for reservations, payables, receivables, telephone, operating supplies, marketing (ie; mailings, collateral material and online and offline advertising).

**B. Homeowners Association Supplemental Contribution.** Reservation fee of five percent (5%) will be deducted from the GPRM proceeds portion which will be payable to your resort Homeowners Association.

**C. Travel Agencies at Commissionable Rates.** Owner Rental Department is hereby authorized by Owner to utilize all travel-related agencies such as ResorTime.com at industry-wide commissionable rates. Commissions shall be deducted from the gross rent prior to any revenue split between the GPRM and Owner.

**11. ADVANCE PAYMENT.** Payment in full will be required for all weekly rentals at least seven (7) days prior to arrival date. The disposition of any refund request by renter will be at sole discretion of the Manager of the Resort where the VO is located.

**12. CANCELLATIONS/FORFEITURE OF DEPOSITS.** In the event a reservation cancellation is received by GPRM more than seven (7) days prior to check-in for weekly rentals and seven (7) days prior to check-in for nightly rentals, the reservation deposit shall be refunded to prospective renter in full. Any cancellations received after the noted cancellation periods will result in forfeiture of the deposit collected with 60% paid to Owner and 40% to GPRM. Based on Management's discretion, we reserve the right to allow cancellations of rental guest within seven (7) days based on extenuating circumstances that may need to be confidential.

**13. ACCOUNTING.** All accounting required under this Agreement will be completed within twenty one (21) days of the last day of interval rented. If Use Week falls within two (2) separate monthly periods, then two (2) separate checks will be sent within twenty one (21) days of interval rented. All inquiries regarding the status of rental, commissions or any other accounting related function must be submitted via email at OwnerRentals@GrandPacificResorts.com or faxed to (760)828-4243.

**14. IN-HOUSE AUTOMATED BANKING PROGRAM.** UPON PROVIDING MY CONSENT AS INDICATED BELOW, Grand Pacific Resort Management, Central Reservations Department shall deposit my week into the Grand Pacific Exchange Program (GPX) 14-30 days prior to the start date of the Use Week (If my week has not rented for a minimum of three (3) nights.) Owners will have two (2) years from date of deposit to redeem an exchange week directly through GPX. Owner will not be required to pay any membership fees in connection with said exchange, and will, however, be subject to associated exchange fee: \$169 Domestic, \$189 International (rates subject to change). GPX is an internal GPR exchange program.

**Please select one of the following by Initialing in Space Provided (Required)**

\_\_\_\_\_ I want to automatically bank my week with GPX if fewer than three (3) nights have been rented and the start date is within 14-30 days, depending on demand and season. I understand I will not receive any rental income if my week is banked with GPX.

\_\_\_\_\_ I do NOT want to have my week automatically banked with GPX and will take full responsibility for utilizing other options for my week should any part not be rented.

**15. TERMINATION.** Pursuant to the provisions of this Paragraph, this Agreement may be terminated should Owner wish to terminate to; rent, use or bank his/her Use Week with any other exchange company. Owner must submit request in writing to have the Use Week removed from GPRM's rental program. The request will be granted only if, the VO has not already been rented or reserved, in whole or in part. It is agreed that it would be impractical and/or extremely difficult to fix or establish the actual damage sustained as a result of termination more than thirty days prior to the occupancy date for the Use Week that is the subject of this Agreement. Consequently, it is agreed that a \$50 fee will be assessed for any requests more than 30 days prior to the start date of the Use Week. The fee is intended to compensate GPRM for the marketing and/or administrative costs associated with efforts to rent the VO. No fee will be assessed for terminations less than thirty days prior to the date of occupancy for any Use Week that at the time of termination has not been rented, in whole or in part. **Please Initial Here:** \_\_\_\_\_

**16. TAXES.** All GPRM resorts are located within a governmental jurisdiction that imposes a tax, based on any rental revenues, and such tax shall be collected from the renter by GPRM.

**17. BEST EFFORTS.** GPRM agrees to make every reasonable effort to rent Owner's VO. Owner agrees to indemnify and hold the Association, its Board of Directors and employees, Grand Pacific Resort Management, its officers and employees, harmless against and from any and all claims, demands, and liabilities which may arise in connection with the rental of Owner's VO. Owner specifically relieves GPRM from any liability in connection with non-rental of Owner's VO.

**18. LOSS OF RENTAL RIGHTS.** In the event Owner shall become delinquent in the payment of any money owed to the Association prior to the rental dates and such delinquency shall remain unpaid as of the first day of the rental period, Owner shall lose the right to any rental income generated, which rental income shall be deposited into the Association's operating account, less the Administrative Fee paid to GPRM.

Under these circumstances, neither GPRM nor the Association shall have any obligation to apply any portion of the rental income to Owner's delinquent account.

**19. PROPER AUTHORITY.** Owner warrants that it possesses the requisite power and authority to enter into and perform its obligations under this Agreement on behalf of all persons in title of Owner's VO. If Owner owns multiple VOs, Owner must execute and submit a separate Rental Agreement for each VO.

**20. TELEMARKETING CONSENT.** By executing this Agreement, Owner acknowledges a business relationship with Grand Pacific Resorts, Inc., Grand Pacific Resort Management, and ResorTime.com L.P. (all of whom may be involved in one way or another in the effort to rent the VO that is the subject of this Agreement.) By executing this Agreement, Owner provides express consent, permission and authorization to be contacted by telephone by any of the entities above with regard to product and/or service offerings, at the phone number listed above, until such consent is revoked by request to be placed on the company specific "Do-Not-Call List" maintained by each separate company.

*Note:* Such a request must be directed to each separate company; a request to one company will not result in your being placed on any other company's specific "Do-Not-Call" list.

**21. CHARGE BACKS.** GPRM now offers the ability for Owners to eliminate risk of losing confirmed rental income due to rental guest credit card chargebacks or insufficient funds.

**Please select one of the following (required)**

\_\_\_\_\_ I wish to OPT IN to the Optional Rental Income Guarantee and will not be responsible in the event of a charge back by the guest(s) who rent my week. **Enclosed is my payment for \$24.95.**

\_\_\_\_\_ I wish to OPT OUT of the Optional Rental Income Guarantee and take full responsibility in the event of a charge back which may result in my rental income being forfeited and/or paid back to my home resort.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

***This Agreement will not be accepted unless Social Security number is provided. Please send one copy to us and make one for your records.***

Grand Pacific Resort Management Owner Rental Department, 5900 Pasteur Court, Suite 105, Carlsbad, CA 92008

**Toll free 800-831-3027**

**OwnerRentals@GrandPacificResorts.com**